SENATOR BARRY GLASSMAN Legislative District 35 Harford County

Finance Committee

Senate Chair Harford County Delegation

Joint Committees Fair Practices and State Personnel Oversight Unemployment Insurance Oversight Protocol Program Open Space/Agricultural Land Preservation

Angela Corrieri President Startup Partners, Inc. (SPI) 1140 North East Road North East, Maryland 21901



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The Senate of Maryland

Annapolis, Maryland 21401

July 31, 2012

Re: SPI's Entrepreneur/Intrapreneur Programs Veterans' Operation: Entrepreneurial Pursuit © (OEP)

Dear Ms. Corrieri:

It is my pleasure to write a letter in support of SPI's Entrepreneur/Intrapreneur Programs Veterans' Operation: Entrepreneurial Pursuit © (OEP). As you may know, I have been a dedicated supporter of our troops and veterans. Following this dedication and commitment, I support efforts to assist our veterans in obtaining and creating jobs.

This is to acknowledge and support Startup Partners, Inc. and Cecil College of North East, Maryland for their work in designing and implementing a unique, innovative program for veterans and disabled veterans:

Operation: Entrepreneurial Pursuit © (OEP)

SPI's Veterans' Entrepreneur/Intrapreneur Program involve participants in reallife problem-solving exercises to prepare participants for success in starting their own businesses – thereby creating jobs; or in increasing their effectiveness as employees in other businesses.

Our veterans have served with dedication in protecting our freedoms. They have also been members of the most professionally trained fighting force in our nation's history, having learned and used some of the most advanced technology available. In addition, our veterans have learned and exercised self-discipline, teamwork, and many other skills to protect us.

Our veterans have been experiencing unemployment rates that are extremely high and unfair. This is due to many reasons, one being the difficulty of employee and employer to understand each others' abilities and needs. SPI's OEP helps to solve some of these challenges by the complete design of its program, and by enlisting numerous ethical collaborators to assist the participants in problem-solving exercises from problem identification to solution to taking to market.

Among SPI's collaborators are disabled individuals including veterans who assist disabled veterans with life experiences and possibilities.

Thank you for your consideration. If you have any questions, please do not hesitate to call.

With every good wish I remain,

Very truly yours,

Barry Glassman Senator District 35

SPI: <u>www.startuppartnersinc.org</u> is a Maryland nonprofit Corporation, 501(c) 3pending. Cecil College is a two-year institution of higher learning, which administration, staff, and faculty have shown dedication and commitment to their students by implementing effective, cutting edge programs.

BG/vjs